

Automated Licensing System (ALS) Fact Sheet

In 2020 the ALS system generated \$70,867,118.77 in revenue. Items sold included hunting and fishing licenses and Montana Outdoor subscriptions. Other items included in the revenue total are fees for bonus and preference points, and application fees for drawings. We ran 31 separate drawings including one for Parks (Smith River) and one for Fisheries (Paddlefish).

2020 Year to Date (12/3/2020) ALS Revenue		
	Number	Amount Generated
Items sold	2,536,687	\$65,576,410.77
Drawings	359,887	\$2,898,570.00
Bonus & Preference Points	249,944	\$2,392,138.00
Items without cost	48,567	
Total	3,195,085	\$70,867,118.77



Our over the counter (OTC) licenses can be issued through the ALS in three major ways: online, at an FWP office, or at one of about 300 local providers. In 2020, 46.9% of the licenses were purchased online.

2020 Year to Date 12/08/2020 OTC Licenses Issued				
Method	Number	% of Total Number	Amount	% of Total Amount
Online	1,254,774	46.87%	\$19,034,127.95	47.46%
FWP Offices	185,201	6.92%	\$3,740,869.80	9.33%
External Providers	1,237,392	46.22%	\$17,333,793.45	43.22%
Total	2,677,367		\$40,108,791.20	

In 2020, FWP transitioned to requiring all drawing applications be submitted online. As you will see below, the trend for online applications has been increasing. In years previous, two other submittal options were to mail in the application or submit it at an FWP office. In 2020, for our major drawings (i.e., deer, elk, antelope, moose, sheep, goat, and bison), 93.8% of the applications were turned in online.

Major Drawings Online, OTC, and Mail Applications 2010-2020								
Year	Number of Applications				Percent of Total			
	Internet	OTC	Mail	Total	Internet	OTC	Mail	Total
2010	110,209	36,009	100,095	246,313	44.74%	14.62%	40.64%	100.00%
2011	120,435	36,698	97,899	255,032	47.22%	14.39%	38.39%	100.00%
2012	126,064	38,868	84,928	249,860	50.45%	15.56%	33.99%	100.00%
2013	134,814	38,744	77,217	250,775	53.76%	15.45%	30.79%	100.00%
2014	144,871	35,028	66,900	246,799	58.70%	14.19%	27.11%	100.00%
2015	163,273	38,948	66,266	268,487	60.81%	14.51%	24.68%	100.00%
2016	168,903	39,459	63,700	272,062	62.08%	14.50%	23.41%	100.00%
2017	184,556	40,775	60,149	285,480	64.65%	14.28%	21.07%	100.00%
2018	195,645	40,238	52,591	288,474	67.82%	13.95%	18.23%	100.00%
2019	201,145	38,772	41,568	281,485	71.46%	13.77%	14.77%	100.00%
2020	284,977	18,872	0	303,849	93.79%	6.21%	0.00%	100.00%

